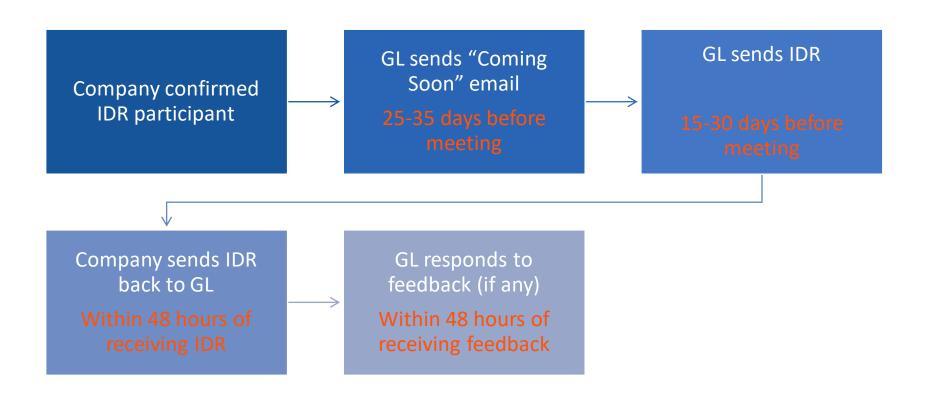
# THE IDR PROCESS

How the IDR process works from start to finish

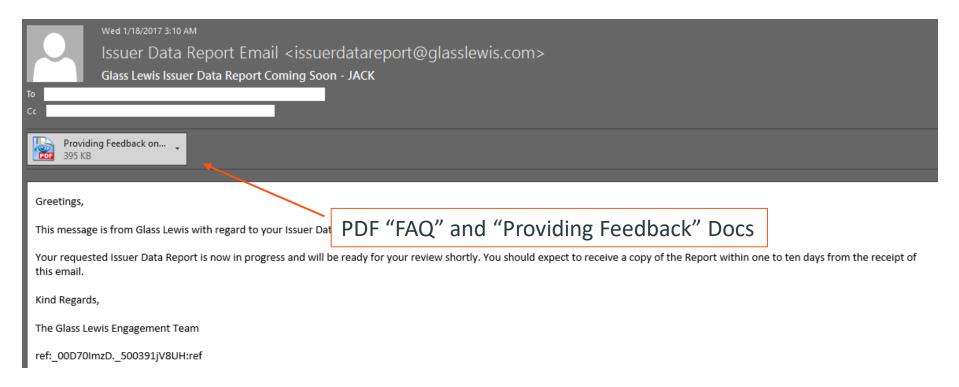


#### Timeline





# "Coming Soon" Email Received from Glass Lewis (25 – 35 days prior to meeting date)





# IDR Email Received from Glass Lewis (15-30 days before meeting date)



Your requested Issuer Data Report is now ready for your review! Please find the report attached and respond to this email within the amount of time provided below regardless of whether or not you have any feedback, thank you.

Should you wish to submit comments on the information contained within this Report you have 48 hours to return the report. All reports should be edited using a PDF editor (see guide attached in the "Providing Feedback on IDR" doc) or via hand written and scanned notes, and any suggested corrections should include proxy filing citations.

If perceived errors are identified, please attach your edited PDF in a reply to this email. If no errors are identified please respond to this email to let us know that you've received the IDR and that you have no further feedback. For tracking purposes we require that submissions are sent via a reply to this email rather than a new email.

We apologize, but given our very strict due dates and timeliness commitments to our clients, we will provide only high-level feedback with regard to any changes to our Proxy Paper that may result from this review process.

We also regret that we are unable to schedule meetings with you to discuss Glass Lewis policies or recommendations at this time. Our analysts would be pleased to schedule meetings after your upcoming shareholder meeting. We appreciate your understanding.

Kind Regards,

The Glass Lewis Engagement Team ref: \_00D70ImzD.\_500391koB7J:ref



### PDF of IDR

### GLASS LEWIS ISSUER DATA REPORT Test McTest - TEST September 14, 2017 Annual Meeting

NOT FOR REDISTRIBUTION. FOR SOLE USE BY RECIPIENT COMPANY ONLY. SEE BELOW FOR MORE INFORMATION.

#### OVERVIEW

COMPANY

Company Name	Test McTest
Ticker	TEST
Country of Trade	ITA
Stock Exchange	London Stock Exchange

#### ■ BOARD OF DIRECTORS

NAME	UP FOR	AGE	GLASS LEWIS	COMPANY CLASSIFICATION	OWNERSHIP**	C	TTIMMC	EES**	*	TERM START	TERM	YEARS ON
	ELEC.		CLASSIFICATION	CLASSIFICATION		AUDIT	COMP	GOV	NOM	SIARI	END	BOARD
Mary S. Jones* -CEO	~	50	Insider 1	Not Independent	Yes					2008	2017	9
Axel Mueller	*	56	Affiliated 2	Not Independent	Yes					1995	2017	22
Albert W. Paterson	*	55	Independent	Independent	No					-	-	-
Arnold Schwarzenegger	*	61	Independent	Independent	No	~	~	~	~	2008	2017	9
Alexander Schwarzkopf	*	43	Independent	Independent	No	*	*	*	*	2004	2017	13
John Smith	~	58	Independent	Independent	No	С	С	С	С	-	2017	-

C = Chair, \* = Public Company Executive

- 1. Chief Executive since 2008
- 2. Chairman: Has served on board for more than 12 years

<sup>\*\*\*</sup>Yes' indicates that at least one Company share is owned and any ownership above 5% is shown as a percentage. Figures reflect direct and indirect ownership.

\*\*\*Committees may not reflect exact committee names/structures but rather serve to represent the committee duties of each director.

NAME	ATTENDED AT LEAST 75% OF MEETINGS	ADDITIONAL PUBLIC COMPANY DIRECTORSHIPS
Mary S. Jones	Yes	None
Axel Mueller	Yes	None
Albert W. Paterson	Yes	(2) Oracle Corporation; Astral Media Inc.
Arnold Schwarzenegger	Yes	(1) HSBC Holdings plc
Alexander Schwarzkopf	Yes	(1) Aluminium Corporation of China Ltd.
John Cosith	Voc	Nama

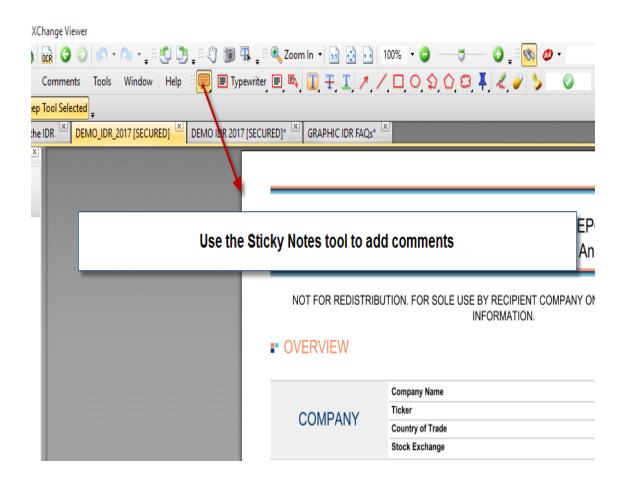


#### What next?

- Save the IDR as a PDF document.
- Using the PDF editor, note any perceived errors and include an explanation in the highlight's comment box, including a reference to publicly available materials, in the following format:
- "Correction description Source Doc and Date (Source Page)".
- For example, if a board member has recently retired, the comment should read as follows: "Mr Mueller has recently announced his retirement, Notice of Meeting, Aug 4, 2016

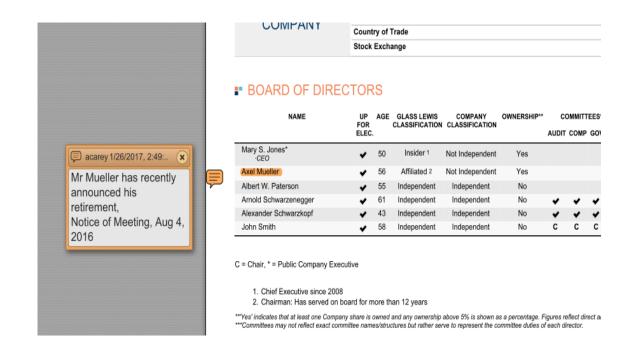


# Using PDF mark up





# Using PDF mark up





## Responding to Glass Lewis

- After you have reviewed the document and noted any potential inaccuracies, the edited PDF should be saved with the same file name as the original "Ticker\_IDR\_Year", for example "GOOG\_IDR\_2016".
- The PDF should be attached in a reply to the email that was sent from <a href="mailto:lssuerDataReport@Glasslewis.com">lssuerDataReport@Glasslewis.com</a>.
- For tracking purposes, please reply to the email <u>do not send a new</u> <u>email.</u>
- Issuers will receive an email notifying them that their email has been received.



#### Reminders

- Reminder: Comments should address <u>factual inconsistencies only</u> rather than policy-based disagreements.
- Glass Lewis retain full editorial control over the display of information.
- Issuers will have a maximum of <u>48 hours</u> to respond to their Issuer Data Report. Due to the heavy workload and quick turnaround times required during proxy season, this two-day window is not limited to business days and could potentially occur over a weekend.
- Given our very strict due dates and timeliness commitments to our clients, we will provide only high-level feedback with regard to any changes to our Proxy Paper that may result from this review process.



# Glass Lewis Full Proxy Report

- The IDR program is meant to provide greater transparency of the underlying data points used to compile Glass Lewis analysis and is meant to confirm that this accurately reflects the information publicly available to shareholders.
- Following review of the IDR feedback from participating issuers, the full Proxy Paper report will be published and made available to our clients.
- The full report, which also contains Glass Lewis analysis, and voting recommendations, is available to purchase once our report is published.
- If you are interested in purchasing a copy of your full report, please send an email to reportrequests@glasslewis.com



# Finally

Thank you for your participation in our IDR Program!

